

Lesson 10: Conserving the Results

Soul-winning Seminar

By Pastor Roger Jimenez

1. Conserving the results means following up on our converts

- A. Once somebody has been _____ we do not want to just leave them at the door**
- B. We want to do everything in our power to follow up with that person after salvation**

2. Why Follow Up

- A. Because they are our Spiritual _____**

1st Peter 2:2 As newborn babes, desire the sincere milk of the word, that ye may grow thereby:

- B. To fulfill the _____ of the Great Commission**

Matthew 28:19 Go ye therefore, and **(#1)** teach all nations, **(#2)** baptizing them in the name of the Father, and of the Son, and of the Holy Ghost:

Matthew 28:20 **(#3)** Teaching them to observe all things whatsoever I have commanded you: and, lo, I am with you always, even unto the end of the world. Amen.

#1. Salvation—“teach all nations”

#2. Baptism—“baptizing them”

#3. Discipleship—“Teaching them to observe all things”

C. When to Follow Up

- 1) Generally we only follow up with people after they have been _____**
- 2) Generally we do not follow up with people who have not been saved**
- 3) The exception is if you really feel like someone who did not get saved is likely to come to church (Be very careful because people have a tendency to waste time here)**

3. How to Follow Up

A. Invite them to _____

Example: “Would you be interested in coming to church on Sunday?” or if they need a ride “If we came by and picked you up for church on Sunday morning would you come?”

- 1) The best time to invite them to church is immediately after they got saved
- 2) The best time to get their information is immediately after they agreed to come to church
- 3) The best _____ to get their information is the person that got them saved

B. Get their _____ information

- 1) First and last name
- 2) Full address (including apartment number and zip code)
- 3) Phone Number (preferably the person’s cell phone number)

Note: Use the “New Believers Follow-Up Card” that we provide for you

- 4) Tell them why you are asking for their information

Example: “I would like to pray for you and mail you some information from our church—would you mind if I write down your information?”

Note: Mail them a “New Believers Packet” that we provide for you

- 5) Do not be afraid to _____—the worst they can do is say “No”

4. When to stop following up

A. If they did not get saved

B. If they got saved but do not seem interested in coming to church

C. If they said they would come to church and after a few attempts have never actually made it

Note: Remember that when we’re out soul-winning we want to get the gospel to anyone and everyone who is willing to listen—when we’re

following-up we want to ONLY follow-up on people who are likely to come to church!